

SAE Financial and Housing, LLC

Housing Services

as of October 2015

This manuscript contains a general description of the housing services that F&H has developed and is making available to SAE chapter house corporations.

- [Sprinkler Design and Installation](#) – Many local fire codes require fire sprinklers.

With years of experience with the installation of multiple sprinkler systems in both new buildings and adding to existing buildings, F&H has expertise in NFPA 13R. The National Fire Protection Association 13R covers sprinkler systems in fraternity houses. See <http://www.nfpa.org/codes-and-standards/document-information-pages?mode=code&code=13R> for details.

The F&H expertise in plastic piping and discounted purchase prices for Blazemaster piping can potentially save thousands of dollars. In addition, F&H can provide tax advice on how to maximize the tax deductible dollars that can be used to pay for the installation of the sprinkler systems.

- [HVAC design and install](#) – F&H has renovated many chapter houses and added cost effective and cost efficient heating and cooling.

F&H's expertise in ductless mini-split systems can potentially save tens of thousands of dollars and make local house corporations a more attractive offering for their members. In addition, on-demand indirect hot water heating systems that F&H has specs on can provide endless amounts of hot water while cutting down on cost when compared to traditional hot water systems.

- [Paint and supplies](#) – F&H has negotiated with Sherwin Williams for discounted pricing for primer paint, Durations paints and supplies.

In some instances, the house corporation can save over 50% of the list price on paints.

Additionally, Sherwin Williams is the largest provider of commercial carpets to landlords and apartments in the United States. The house corporation can sometimes realize savings of 50% on carpet compared to list prices sold to the average consumer.

- [Doors and Hardware](#) – F&H has negotiated with Long Island Fire Door for discounted pricing for metal doors and hardware.

In addition, F&H has specs on a door that can withstand the abuse many doors in college fraternities face. Long Island Fire Door has contracted with Home Depot so that all shipping can take place through Home Depot stores.

- [Web design and support](#) – Through a partnership with Pennington and Co., F&H has built a model standardized website that meets most of the needs of the chapters and ensures that information is up to date and relevant.

Also, internal controls are built in so that content that would be inappropriate for public display is not accidentally put out on the website.

- [Supplies](#) – Through a partnership with Supplytime.com, F&H has negotiated free shipping on orders over \$75, 5% discount on orders over \$200 and a 2% rebate on all orders at the end of the year.

As a result, the cost of chapter house supplies such as Toilet Paper, _____, and _____, can be reduced substantially, over time, by using these discounts.

For details on each service, click the item on the web site.

Disclaimer: These services are available for house corporations to use or to subscribe to as described. The decision to use or not is solely that of the chapter house corporation. There is no implied or explicit benefit derived by F&H for the use of these services, except that the collective use by all house corporations may, over time, increase the amount of the discount.

F&H will continue to look for opportunities to develop and offer discount programs to the community of house corporations.